## Financial and Operating Highlights

Results

|  | Year ended December 31, |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  | 2011 | 2012 | 2013 | 2014 | 2015 |
|  | Rmb'000 <br> (Restated) | $\begin{array}{r} \text { Rmb'000 } \\ \text { (Restated) } \end{array}$ | $\begin{array}{r} \text { Rmb'000 } \\ \text { (Restated) } \end{array}$ | $\begin{array}{r} \text { Rmb'000 } \\ \text { (Restated) } \end{array}$ | Rmb'000 |
| Revenue | 7,280,061 | 7,238,675 | 8,210,666 | 9,460,308 | 12,507,394 |
| Profit Before Tax | 2,503,552 | 2,263,721 | 2,826,319 | 3,651,440 | 5,446,652 |
| Income Tax Expense | $(687,067)$ | $(618,751)$ | $(742,563)$ | $(905,468)$ | $(1,416,872)$ |
| Profit for the year | 1,816,485 | 1,644,970 | 2,083,756 | 2,745,972 | 4,029,780 |
| Attributable to: |  |  |  |  |  |
| Owners of the Company | 1,601,188 | 1,503,048 | 1,801,687 | 2,264,994 | 2,989,680 |
| Non-controlling interests | 215,297 | 141,922 | 282,069 | 480,978 | 1,040,100 |
| Earnings Per Share (EPS) | 36.87 cents | 34.61 cents | 41.48 cents | 52.15 cents | 68.84 cents |

Return on Equity (ROE)

|  | 2011 <br> (Restated) | 2012 <br> (Restated) | 2013 <br> (Restated) | 2014 <br> (Restated) |
| :---: | ---: | :---: | ---: | :---: |
| ROE | $9.89 \%$ | $9.26 \%$ | $11.22 \%$ | $13.32 \%$ |

Segmental Revenue (year 2015)
Segmental Net Profit (year 2015)



