

# Financial and Operating Highlights

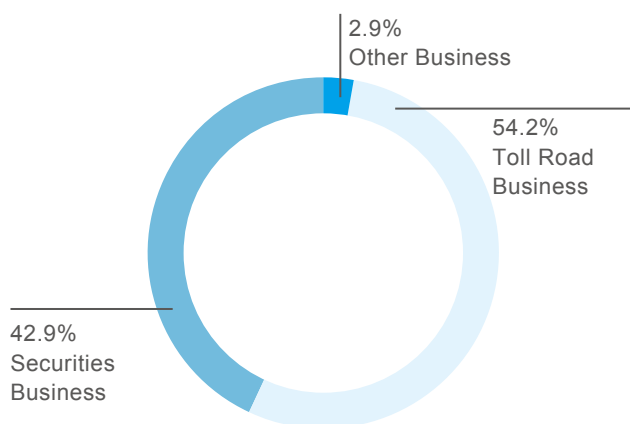
## Results

	Year ended December 31,				
	2012 Rmb'000 (Restated)	2013 Rmb'000 (Restated)	2014 Rmb'000 (Restated)	2015 Rmb'000 (Restated)	2016 Rmb'000
Continuing operations:					
Revenue	5,214,019	6,055,104	7,171,810	10,724,781	9,735,347
Profit Before Tax	2,182,592	2,733,424	3,564,510	5,365,724	4,888,585
Income Tax Expense	(599,088)	(720,632)	(882,625)	(1,396,774)	(1,161,570)
Profit for the year from continuing operations	1,583,504	2,012,792	2,681,885	3,968,950	3,727,015
Discontinued operations:					
Profit for the year from discontinued operations	61,466	70,964	64,087	60,830	81,594
Profit for the year (from continuing and discontinued operations) attributable to:					
Owners of the Company	1,503,048	1,801,687	2,264,994	2,989,680	3,037,405
Non-controlling interests	141,922	282,069	480,978	1,040,100	771,204
Earnings Per Share (EPS) (From continuing and discontinued operations)	34.61 cents	41.48 cents	52.15 cents	68.84 cents	69.94 cents

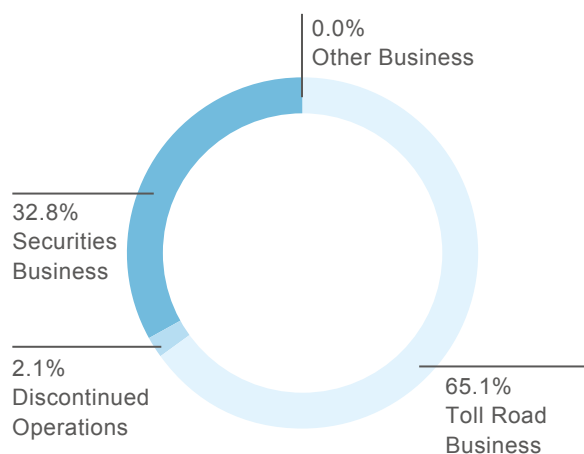
## Return on Equity (ROE)

	2012	2013	2014	2015	2016
ROE	9.26%	11.22%	13.32%	17.86%	16.58%

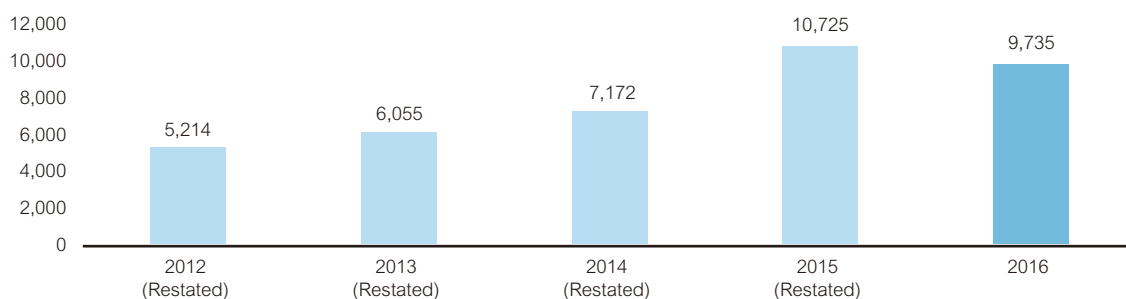
## Segmental Revenue / 2016 (continuing operations)



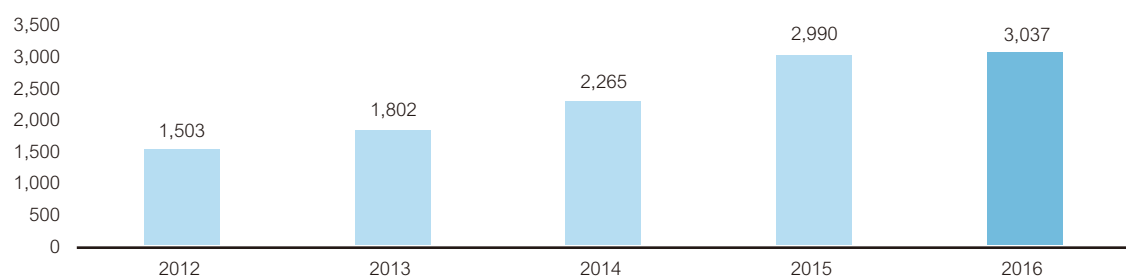
## Segmental Net Profit / 2016



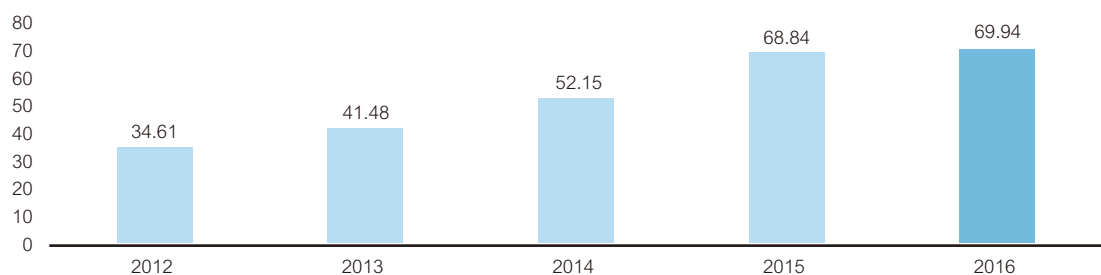
### Revenue / Rmb Million (Continuing operations)



### Net profit / Rmb Million (Continuing and discontinued operations)



### EPS / Rmb Cents (Continuing and discontinued operations)



### ROE / %

